

TURN-KEY From Specification to Installation

Current Projects

- UAB Women’s and Infant’s Center
- Vanderbilt Medical Center
- Gadsden Regional Medical Center
- 200 Carondelet
- Cottages at St. Martin

New Projects

- Madison Elementary School
- Brandon Regional Hospital
- Gardendale High School
- Holy Spirit Baptist Church
- National AI Corp Railcar
- Springwoods Behavioral Center

INSIDE THIS ISSUE:

<i>In the Spotlight</i>	2
<i>Bible Study</i>	2
<i>Everything is Turning Green</i>	3
<i>Website Complete</i>	3
<i>Escalating Material Prices</i>	3
<i>Door Related Injuries</i>	4
<i>LEED Requirements</i>	4

CERTIFIED FIRE DOOR INSPECTOR

Danny Taylor became one of the first people in the state of Alabama and one of only a handful of people in the country to successfully complete the educational requirements and pass the exams to become a “Certified Fire Door Inspector”. The program is administered by Intertek Testing Services.

In our previous issue we announced that the 2006 version of NFPA80 will require annual inspections of all fire doors to be performed by individuals who can demonstrate knowledge and understanding of the operating components. NFPA101 recently approved these same inspection requirements.



QUOTES

Adversity does not build character, it exposes character.

"A people that values its privileges above its principles soon loses both." - Dwight D. Eisenhower

"Democracy does not guarantee equality of conditions - it only guarantees equality of opportunity." - Irving Kristol

"Research is what I'm doing when I don't know what I'm doing." - Wernher Von Braun

IN THE SPOTLIGHT



Donna Walker

John Brasher

Chris Cato

For a brief biographical sketch of each, see page 2.



IN THE SPOTLIGHT

We are pleased to announce these additions to our staff. In the spotlight for this edition are three new employees. John Brasher, Chris Cato and Donna Walker joined the WTA team in June. Rarely does a company have the opportunity to add people of this caliber to their staff, much less three of them in one month. We are very excited about the opportunities that these additions to our staff present to our company.

John Brasher was born in Memphis, Tennessee, on February, 12, 1954. In 1972, he joined the Navy and became a member of the Construction Battalion, or CBs, spelled Seabees. In the Seabees he worked on major electrical projects in Bermuda, Okinawa, in the Philippines and on the South Pole. In 1976, John finished his years of service and went to work for Thomas Construction in Birmingham, Alabama.

He has over 30 years of experience in the Door and Hardware Industry and has worn many hats from warehouse worker to upper management.

John and his wife, Bette, have been

married for over 27 years and have two grown sons. Bette teaches children with learning disabilities at Shades Mountain Christian School. John enjoys hiking, reading and is very active in his church.

Chris Cato comes to us with over 25 years of experience in the door and hardware industry in both manufacturing and distribution. He has a Bachelor of Theology Degree from Christian Life School of Theology in Columbus, GA. Chris and his wife, Donna, have two daughters and a son and enjoy hiking and cooking.

Donna Walker has almost 30 years of experience in the door and hardware industry. She has an Applied Science Degree in Architecture from Jefferson State. She has worked for hollow metal manufacturers as well as distributors. In addition, Donna has also free lanced, doing shop drawings for cabinets, aluminum storefront and concrete panels.

She has two adult sons in college and still living at home. She enjoys four-wheeling, grilling out and entertaining at

BIBLE STUDY

On September 8th, we will kickoff our fall/winter Bible study. We meet every other Monday night at 4:30 in the WTA conference room (time and date can change to meet the needs of the group). This semester, we will be diving into the Word of God via workbook and video by Beth Moore. Since 2006, our group has completed:

- * [Living Beyond Yourself](#)
- * [Breaking Free](#)
- * [A Woman's Heart: God's Dwelling Place](#)
- * [Stepping Up: A Journey Through the Psalms.](#)

This will be our 5th study written by Beth Moore, "who is known for presenting scripture in living color and brings joy and excitement in Christ to life through her words." Currently, the group includes several employees and friends.

This study is open to everyone. If you would like to attend or have any questions, please contact Aimee at 912-8350 or email ajulian@wagstafftaylor.com or contact Sherry, at 912-8331 or email sbishop@wagstafftaylor.com.



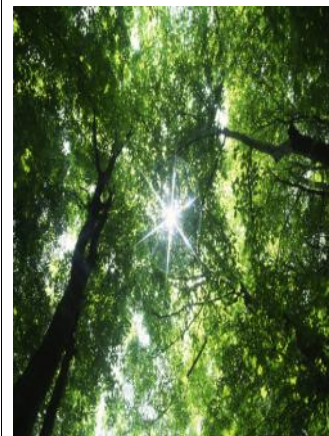
EVERYTHING IS TURNING GREEN USGBC RELEASES CHANGES TO FSC CREDIT REQUIREMENTS

Recently, the US Green Building Council (USGBC) released revisions on how Forest Stewardship Council (FSC) credits are achieved for LEED New Construction, as well as Commercial Interior projects. These changes directly affect distributors.

The US Green Building Council recently released revisions to how FSC-certified wood credits will be calculated and documented in LEED® projects. These changes require distributors, who do not install, to become FSC Chain of Custody (COC) certified to provide documentation for customers requiring FSC credit for LEED projects.

These new changes state that all “vendors” of FSC-certified products must hold a valid COC certificate. Under the new guideline, a “vendor” is defined as a company that supplies FSC-certified products to LEED project contractors and subcontractors, but does not install the products. A subcontractor is defined as the installer of the finished wood product.

Distributors seeking COC certification must meet the current FSC COC Standard, FSC-STD-40-004 (Version 2-0) and be audited by a FSC third-party certifier. These standards require controls for sourcing, labeling and the sale of FSC-certified products to ensure wood products with FSC claims are originating from well-managed forests.

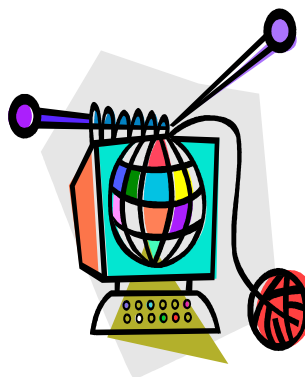


Well-managed forest

WEBSITE COMPLETE

After 10 years of “this website is under construction” we have finally completed our new website. OK, so some of us are dinosaurs.

Our new website “wagstafftaylor.com” is proving to be a valuable tool for our staff and customers with links to dozens of factories and hundreds of products. Catalog data for every product we represent is at your fingertips. And of course if you don’t find what you need please call. This dinosaur still believes there is no substitute for the human voice.



Wagstafftaylor.com
is our website
address

ESCALATING MATERIAL PRICES

Unprecedented increases in the price of raw material are driving prices for hardware and hollow metal “out the roof.” “We had price increases in January and May and have been informed that prices will increase again before October,” states Sandy Sanders, Vice President of WTA. In addition, with gasoline and diesel fuel over \$4.00 per gallon, freight prices have almost doubled in four months!

Here are some tips for partially protecting yourself from these skyrocketing prices.

1. Make submittals as quickly as possible after being awarded the project and insist on fast turn around for approvals.
2. Order material early. Arrange for storage of the material onsite.

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*Creating and
keeping customers.*

DOOR RELATED INJURIES

STATISTICS:

1. There are over 300,000 door-related injuries requiring emergency room treatment each year.
2. Approximately 45,000 or 15% involve children under age 4.
3. Door injuries result in approximately 25,000 amputations.
4. In just two cases where the fingers were able to be reattached, the settlements had price tags of \$725,000 and \$600,000.

Door related injuries happened at the rate of 1,000 per day and they go largely unreported. This type of injury is largely preventable and there are growing expectations that facilities managers should be doing something about it.

Try this: Put “fingers amputation lawyers” as the search string in Google, hit “go” and you get 111,000 responses. Building owners, tenants and facility operators are increasingly being held responsible for door related injuries.

Doors need not be a danger to staff and visitors or a risk to business survival. Door Safety starts with risk assessment and ends with installing the full range of appropriate safety measures.

Amazingly there are very few regulations. As far as we are aware, none of the States Child Care Licensure Regulations require the installation of finger pinch protection devices. However, there are a number of establishments such as the US Air Force, the General Services Administration, the Department of Defense and the National Resource Center for Health and Safety in Child Care that issue guidelines.

LEED REQUIREMENTS

Quick lessons in meeting LEED requirements for New Construction

Version 2.2, Credit EQ 4.4

Composite Wood and Agrifiber Products

- * To improve indoor air quality this LEED Credit prohibits the use of urea-formaldehyde (UF) resins in composite wood and agrifiber products. The LEED NC 2.2 Reference Guide states, “EQ Credit 4.4 also controls formulation by setting a limit of zero added urea-formaldehyde resins.”
- * “Added UF” means UF glue resins used in the construction of the product, including its components and assembly. LEED gives examples of products and components such as door core, panel substrates, door assemblies, MDF, veneered panels, wheatboard and plywood.
- * Some product components, such as plastic laminate door faces, or finishes such as Marshfield DoorSystems® Environclad UV® finish, will help to encapsulate VOCs and limit off-gassing, but these do not meet the descriptive requirement of zero added UF resins.
- * Door core, crossbands (HDF or MDF) and the entire door assembly should not have added UF resins.
- * If composite wood and agrifiber products contain UF resins, the project will not earn this credit.